

# Supporting your clients' employees and their wellbeing

Helping your clients' people lead healthier, happier lives.





Trusted by more than 8,000 clients

westfieldhealth.com/intermediaries

### We are Westfield Health

We transform people's mental and physical wellbeing, creating happier, healthier people and more resilient businesses. Whether that's through private health insurance, health cash plans, mental health support or wellbeing webinars, we tailor solutions to organisations, their goals and their people.



Trusted by more than 8,000 clients across the UK and Europe with a 98% retention rate, we draw on over 100 years' experience and a network of expert partners to help people and businesses be at their healthy, productive best.

### Why choose us?



Dedicated Intermediary Consultant and support team.



99% of customers would recommend us. (Business customer survey, March 2025).



Trusted by over 8,000 clients.



Insight driven health and wellbeing resources to support clients' employees.



98% retention rate.



Chosen partner of AWRC, British Chambers of Commerce and Make UK.

### Our commitment to giving back

We donate up to 1% of our annual Group turnover every year to causes that align with our purpose to make a healthy difference to quality of life.

We're proud to say that we've donated over £15,000,000 since 1966 to causes that support peoples' health and wellbeing.

# Discover the power of workplace wellbeing



Introducing a health and wellbeing strategy will not only benefit your clients but their people too.

With the average full-time employee working around 37 hours a week, our working life can have a huge impact on our general wellbeing. Employee wellbeing is powerful — studies have shown that a happier workforce is more productive, employee retention is improved and absenteeism reduced.

Employee wellbeing is no longer a tick-box exercise — it needs to be at the heart of a company's culture, based on data and top of the boardroom agenda.

Whether your clients need to convince stakeholders to invest in employee wellbeing or they're not sure how to engage employees, our Health and Wellbeing Consultants are here to provide support and advice to you and your clients every step of the way.

Sources of studies: LSE's Centre for Economic Performance 2019, Saïd Business School 2019.



Increase engagement



Optimise productivity



Reduce absenteeism



Attract and retain the best talent



Provide a duty of care



Build a positive workplace culture

### How we'll work with you and your clients



From there, we'll discuss various solutions and create a bespoke offering that helps your clients achieve their objectives.

We'll be with you every step of the way, from design and launch to ongoing engagement, optimisation and measuring the results.

Contact your
Westfield Health
Intermediary
Consultant to
book a
consultation.

### Helping your clients to invest in their people

#### Health insurance solutions: Health Cash Plans

Our cash plans let employees take a more proactive approach to their healthcare needs, with money back, up to set limits, towards the cost of everyday healthcare, such as optical, dental and therapy costs and access to health and wellbeing services.

They're a great way to support budgeting for regular healthcare costs so employees can efficiently take care of their wellbeing.

#### **Features**

All our cash plans come with our extensive health and wellbeing services package, My Health.

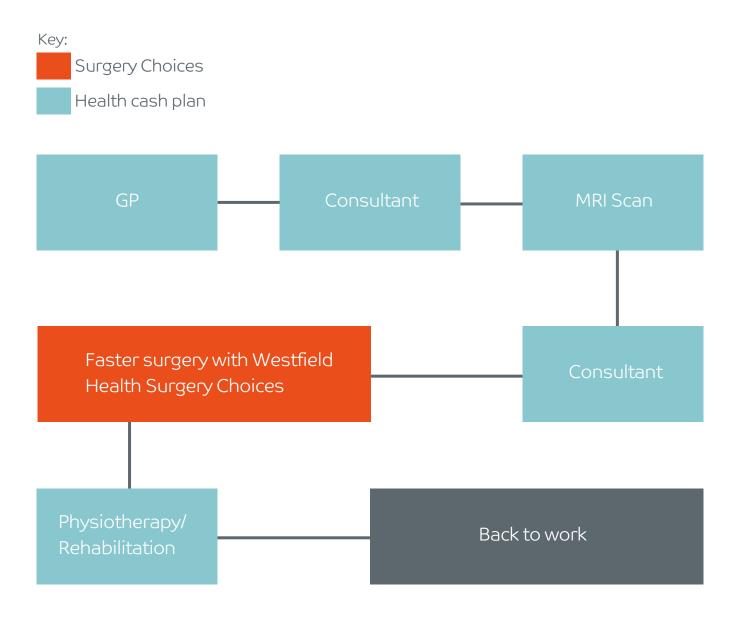
| Options available may include:       |  |
|--------------------------------------|--|
| DoctorLine                           | 24/7 virtual GP consultation service, with prescription if required. |
| 24/7 Advice &<br>Information Line    | Legal, debt and health advice and speak to a counsellor.             |
| Wisdom App                           | Proactive health and wellbeing content and tools.                    |
| MRI, CT and PET<br>Scanning Services | Quick diagnosis from a high quality scan.                            |
| Westfield Rewards                    | Save money with offers from hundreds of leading retailers.           |
| Gym Discounts                        | Discounts at leading gyms and health clubs nationwide.               |

# Helping your clients to invest in their people

#### Health insurance solutions: Private Health Insurance

Our private health insurance solution, Surgery Choices, provides employees with immediate cover for new conditions and fast access to fixed-price private treatment packages.

Surgery Choices fills the gap when used alongside one of our health cash plans, letting your clients' employees get faster access to the health services they need.



# Helping your clients to invest in their people

### Employee health and wellbeing solutions

### Wellbeing Webinars & Workshops

High impact, interactive group coaching sessions that encourage employees to make positive behaviour changes. A wide range of topics are available, including mental health, financial wellbeing, resilience, sleep, exercise and more.

#### **Healthy Extras**

Access to professional help 24/7, either online or over the phone, to help employees manage the pressures of everyday life. Services include GP access via phone or webcam, a second medical opinion and structured counselling.

#### Health Calendar

A ready-made programme of materials that spans the year – engaging employees' interest in their own health and wellbeing and giving them support to address their personal needs.

### Mental Health First Aider (MHFAider®) course

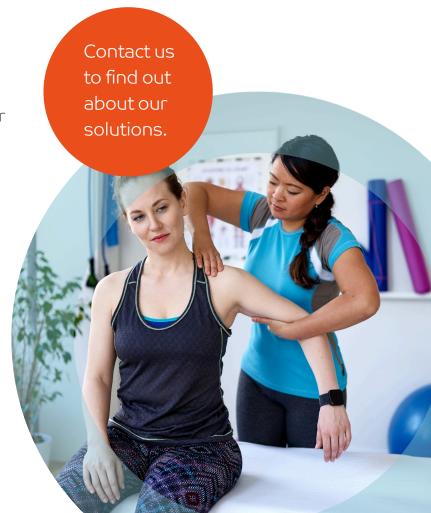
An internationally recognised certified course designed to raise awareness of mental health and reduce stigma, creating a more positive and supportive workplace culture.

### **Active Spaces**

A unique, whole of workforce solution to improve employees' wellbeing by encouraging them to move more and perform at their best. From onsite fully managed gyms to small studios and digital solutions for remote workers.

#### Health and Lifestyle Screenings

A head-to-toe health assessment designed to give employees the big picture, so they can make informed lifestyle decisions.



## What our customers say about us





We wanted to ensure our sickness absence levels were as low as possible and since choosing the Westfield Health products they remain below 5%. This is a true partnership approach, we work on the problems together, identifying products and services which complement our goals and objectives.

Sara Gosling, People Director, Halo Leisure

# Start your health and wellbeing journey today

0114 250 2321

<u>intermediarysupport@westfieldhealth.com</u> westfieldhealth.com/intermediaries

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